



**PETER FISHER**  
**L A W Y E R S**

Our ref: PGF

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To Whom It May Concern:

Michele McSherry  
Time & Data Management Software Consulting Pty Ltd

During 2007 our firm decided to upgrade its legal software to allow for a wide range of management and marketing functions. During our investigation of the software alternatives we were introduced to Michele who represented Lexis-Nexis Time Matters in sales, installation, training and support.

Whilst we were quite impressed with the competition we decided in 2008, to install Lexis-Nexis for a variety of reasons, not the least of which was the professionalism and support provided by Michele. Michele's understanding of the issues we raised and the particular demands we had of the software and her ability to identify solutions and suggest more effective alternatives prior to installation, led to a smooth transition from our existing system to the new. During the training phase, Michele's patience and persistence resulted in minimal resistance from staff and a high level of proficiency with the new system, again reducing the impact of the transition on the administrative and service functions of the firm.

We had already installed PC Law as our accounting programme in 2004. Time Matters was able to synch easily with PC Law and Michele was able to import all of our pre-existing matter and client information. We now have a practise management system that contains all of our pre-existing and current data and everyone in our office is now able to deal with a client enquiry electronically without the mad scramble to locate the hard copy file. We can easily track the stage of each file with a consequent improvement in our efficiency and workflow.

Michele's professionalism, patience and commitment to providing her clients with a system that services their particular needs, is both impressive and encouraging. We would recommend Michele to any firm wanting to move into a higher technological level of firm management in the most user friendly way.

Yours faithfully

**PETER FISHER LAWYERS**

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